

**\*\* Important Notice Regarding Your 7100 Unit \*\***

Dear L.A.S. Customer,

Your 7100 unit is equipped with an analog cellular service that provides the method of communication with your device. The unit manufacturer, Numerex Solutions, has notified us that their network will be affected by the recent U.S. Federal Communications Commission (FCC) ruling. This ruling states that wireless carriers will no longer be required to support analog wireless networks after February 2008. Several major carriers have announced their intent to deactivate their analog as soon as practically possible following this date. The manufacturer of this unit claims to have worked diligently to extend this date, but the ruling has been upheld by the FCC and the change is now imminent.

**Although L.A.S. Systems is not the manufacturer of this unit, nor is it responsible for the termination of this service, we wish to extend an option to upgrade to the L.A.S. manufactured 8100 series unit at a reduced cost. The current retail pricing for the 8100 series is \$ 595.00. Those customers affected by the 7100 service will receive a discount. The amount of the discount will depend upon your 7100 being in or out of the warranty period.**

The cost to migrate from the 7100 to the 8100 series will depend whether you are in or out of the warranty period. If you purchased your 7100 prior to 2007, the cost to migrate to the 8100 will be \$ 375.00 per unit and the activation fee will be waived. If you purchased your 7100 in 2007, the cost to migrate to the 8100 series will be \$ 275.00 and the activation fee will be waived. Once the purchase is completed, the new 8100 will have to be activated within 30 days of the purchase. There are three data plans to choose from and these require a 12-month agreement. In many cases, the on-going costs for the 8100 will reflect a reduction in monthly fees depending how your unit is currently being used. Please note that we will need proof of purchase to proceed with this offer.

In order to take advantage of this upgrade or to receive additional information, please email [sales@landairsea.com](mailto:sales@landairsea.com) and reference the "7100 Migration Notice" in the subject line. You can also get additional information about the 8100 at [www.landairsea.com](http://www.landairsea.com). If you choose to proceed with the upgrade, you can call us at 847-462-8100 to start the return authorization process. This offer is subject to be canceled after May 31, 2008.

Regards,

L.A.S.Systems